

# राष्ट्रीय राजमार्ग एवं अवसंरचना विकास निगम लिमिटेड

सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार  
तीसरी मंजिल, पीटीआई बिल्डिंग, 4-संसद मार्ग, नई दिल्ली-110 001

National Highways & Infrastructure Development Corporation Limited

Ministry of Road Transport & Highways, Govt. of India  
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सार्वजनिक क्षेत्र का उपक्रम

A PUBLIC SECTOR UNDERTAKING

No. NHIDCL/Ar. Pr./Joram-Koloriang/AE/2017/Pkg-II

Date: 04/01/2018

To,  
M/s Highway Engineering Consultant in Association  
with M/s Manglam Associates  
JM-89/3C, Saket Nagar, Bhopal PINCODE- 462024  
Email: hec\_bhopal@rediffmail.com.

Kind Attention: Shri Dinesh Tripathi,

Subject: "Consultancy Services for Authority's Engineer for Supervision of "Construction of Two-Laning of Joram - Koloriang Road (NH-713) on EPC basis from (i) design Km. 77+363 to Km. 92+363 [existing Km 88.700 to Km 104.850] (ii) design Km. 92+363 to Km. 107+363 [existing Km 104.850 to Km 122.600] (iii) design Km. 107+363 to Km. 122+353 [existing Km 122.600 to Km 138.000] (iv) design Km. 122+353 to Km. 138+389 [Existing Km 138.00 to Km 158.00] in the state of Arunachal Pradesh under SARDPNE On Engineering, Procurement & Construction (EPC) Mode"- Letter of Acceptance (LOA) regarding.

Sir,

This is to notify you that your bid dated 12.04.2017 for "Consultancy Services for Authority's Engineer for Supervision of "Construction of Two-Laning of Joram - Koloriang Road (NH-713) on EPC basis from (i) design Km. 77+363 to Km. 92+363 [existing Km 88.700 to Km 104.850] (ii) design Km. 92+363 to Km. 107+363 [existing Km 104.850 to Km 122.600] (iii) design Km. 107+363 to Km. 122+353 [existing Km 122.600 to Km 138.000] (iv) design Km. 122+353 to Km. 138+389 [Existing Km 138.00 to Km 158.00] in the state of Arunachal Pradesh under SARDPNE On Engineering, Procurement & Construction (EPC) Mode" for a contract price of Rs.16,69,82,200.00/- (Rupees Sixteen Crore Sixty Nine Lakh Eighty Two Thousand Two Hundred Only) Net of Taxes has been accepted by the competent Authority of NHIDCL.

2. You are hereby requested to furnish **Performance Security** in the form detailed in Appendix H: of Special Conditions Of Contract of RFP for an amount equivalent to Rs. 41,74,555/- within 15 days as per Clause 13 of TOR (Terms of Reference) of RFP and sign the contract agreement.

3. You are also requested to produce the candidates in person who has been interviewed through Skype/Videocall before Signing of Agreement.

Yours faithfully,

(Y.C. Srivastava)

General Manager (Tech)

Enclosed Contract Negotiation minutes.

Copy for kind information to:

- 1.GM (P), Arunachal Pradesh
- 2.ED(P), Guwahati

**National Highways and Infrastructure Development Corporation Ltd.**

**Subject: Minutes of Meeting of Contract Negotiation held at NHIDCL, New Delhi on 13.11.2017, 29.11.2017, 13.12.2017 & 02.01.2018 for "Consultancy Services for Authority's Engineer for Supervision of "Construction of Two-Laning of Joram - Koloriang Road (NH-713) on EPC basis from (i) design Km. 77+363 to Km. 92+363 [existing Km 88.700 to Km 104.850] (ii) design Km. 92+363 to Km. 107+363 [ existing Km 104.850 to Km 122.600] (iii) design Km. 107+363 to Km. 122+353 [existing Km 122.600 to Km 138.000] (iv) design Km. 122+353 to Km. 138+389 [Existing Km 138.00 to Km 158.00] in the state of Arunachal Pradesh under SARDPNE On Engineering, Procurement & Construction (EPC) Mode"**

**Present:**

**(A) For National Highways and Infrastructure Development Corporation Ltd.**

1	Shri Sanjay Jaju, Director (A &F)	Chairman
2.	Shri Col. Ajay Ahluwalia, Exe. Director - I	Member
3.	Shri Y.C Srivastava, GM(Tech)	Member Secretary
4.	Shri A.K. Jha, DGM (Tech)	Presenting officer

**(B) For Consultants- M/s Highway Engineering Consultant in association with M/s Manglam Associates  
Shri Dinesh Tripathi, Authorized Representative.**

**1. Opening remarks**

At the outset, the Director (A &F) welcomed the participants and expressed the hope that negotiations would be fruitful and would lead to early finalization of a binding contract. He further insisted for accomplishing the assignment on fast track. The Consultant's representative Shri Dinesh Tripathi thanked the Committee on behalf of the Consultants for the invitation and assured to put in all efforts to come up to NHIDCL requirements.

**2. Confirmation of Personnel**

2.1 During the meeting, the Consultant was apprised that 10 key personnel are required to be deployed by the consulting firm for the assignment and these would be (i) Team Leader cum Senior Highway Engineer, (ii) Resident Engineer cum pavement specialist + road safety expert, (iii) Sr. Contract Specialist, (iv) Senior Quantity Surveyor, (v) Bridge/Structural Engineer(2 no's), (vi) Material Engineer (2 no's), (vii) Highway Design Specialist and (viii) Bridge Design Specialist.

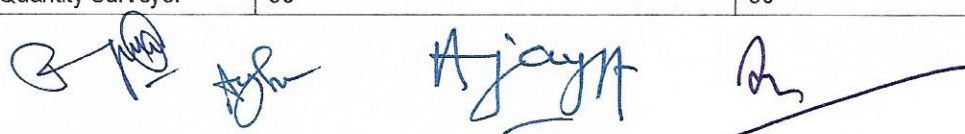
2.2 Consultant vide letter no. HEC/NHIDCL/Pkg-II/2017-18/626 dated 11.11.2017 has informed to replace 4 key personnel in accordance with clause 6.3 of RFP i.e. 50% of replacements are permitted beyond 180 days after the bid due date (which was 12.04.2017) without any deduction.

2.3 Further Consultant has proposed replacements for following key personnel as tabulated below.

Sr. No.	Designation	Original Key Personnel	Replaced Key Personnel
1	Team Leader cum Senior Highway Engineer	Mr. R.S.D.Ghouse Mohideen	Mr. Devendra Kumar Mishra
2	Bridge/Structural Engineer	Mr. Arun Prasad	Mr. Vikas Kumar
3	Senior Quantity Surveyor	Mr. A.K. Dixit	Mr. Jawed Akhter
4	Material Engineer	Mr. M P Pathak	Mr. Ashwani mishra

2.4 The CVs submitted by the Consultant has been evaluated in accordance with the RFP and the following are respective comparative the scores.

Sr. No.	Key Personnel	Marks Scored by the replaced candidate	Marks scored (original candidate)
1.	Team Leader cum Senior Highway Engineer	89.332	89
2.	Bridge/Structural Engineer	85	70
3.	Senior Quantity Surveyor	90	90



2.5 Thereafter, the Consultant's authorized representative presented the all key personnel as tabulated below. The Attendance Sheet and undertaking is enclosed as per Annexure-I & Annexure-II respectively.

Sr. No.	Designation	Name of Key Personnel as per Contract Negotiation	Remarks
1	Resident Engineer cum pavement specialist + road safety expert	Mr. Sanjay Kumar Singh	Presented for interaction Physically on 13.11.2017.
2	Sr. Contract Specialist	Mr. Atul Dwarkadas Shah	
3	Bridge/Structural Engineer	Mr. Rajeev Kumar	
4	Material Engineer	Mr. Dipak	
5	Material Engineer	Mr. Ashwani mishra	
6	Highway Design Specialist	Mr. Ravi Shankar Chourasiya	
7	Bridge Design Specialist	Mr. Gautam chattopadhyay	
8	Team Leader cum Senior Highway Engineer	Mr. Devendra Kumar Mishra	Presented for interaction Physically on 29.11.2017
9	Bridge/Structural Engineer	Mr. Vikas Kumar	Presented for interaction Physically on 13.12.2017
10	Senior Quantity Surveyor	Mr. Jawed Akhter	Interviewed through Skype/video-call and undertaking was given through email.

2.6 The Committee interacted with each of the 10 nos. key personnel as mentioned and found that all of them suitable for the assignment.

### 3. Terms of Reference and Scope of Work

The general points of clarification regarding Terms of Reference and Scope of Work were discussed and addressed by the Committee. The Consultant confirmed that they have understood the requirement of the assignment as given in the Terms of Reference and have accordingly constituted their team of key personnel with adequate expertise.

### 4. Work Plan and Personnel Schedule

(i) The Consultant explained the proposed work plan and proposed induction of personnel for effective execution of the tasks set-forth in Terms of Reference.

(ii) It was also informed that the construction agency for the work is likely to mobilize at site. The Consultant agreed to sign the Contract Agreement soon after receipt of LOA and begin the assignment as per the direction of NHIDCL thereafter.

### 5. Conclusion on Technical points

The following points were discussed and agreed during negotiations.

#### (i) Substitution of Key Personnel

It shall be governed by clause 4.5 of GCC.

#### (ii) Professional Liability Insurance:

The Consultant shall provide to NHIDCL the necessary insurances in the manner, form and amount in pursuant to clause 3.5 of GCC.

### 6. Conclusion on Financial Matters

(i) The Consultant's Representative was informed all the expenses under the contingencies shall be incurred with prior approval of NHIDCL.

(ii) The original Financial Proposal amounts to Rs.16,69,82,200.00/- (Net of Taxes) (Rupees Sixteen Crore Sixty Nine Lakh Eighty Two Thousand Two Hundred Only). (Enclosed at Annexure-III)

(iii) The man-month rates shown against each personnel are inclusive of overtime period. The working hours shall match the working hours suiting to the requirement of the work. All such cost shall be borne by the Consultant within the man month rates. Any extra cost on account of this, if any, shall be borne by the Consultant only.

(iv) Final Composition of Team. Their remuneration is given at Annexure-III here in under

Sr. No	Designation	Original Key Personnel Name	Final Key Personnel Name	Final Remuneration of Key Personnel <del>after modification</del> per Month
1	Team Leader Cum Senior Highway Engineer	Mr. R.S.D Ghouse Mohideen	Mr. Devendra Kumar Mishra	3,00,000
2	Residential Engineer cum Pavement specialist + Road Safety Expert	Mr. Sanjay Kumar Singh	Mr. Sanjay Kumar Singh	2,50,000
3	Sr. Contract Specialist	Mr. Atul Dwarkadas Shah	Mr. Atul Dwarkadas Shah	2,00,000
4	Senior Quantity Surveyor	Mr. A.K. Dixit	Mr. Jawed Akhter	2,00,000
5	Bridge/Structural Engineer	Mr. Rajeew Kumar	Mr. Rajeew Kumar	2,00,000
6	Bridge/Structural Engineer	Mr. Arun Prasad	Mr. Vikas Kumar	2,00,000
7	Material Engineer	Mr. Dipak	Mr. Dipak	2,00,000
8	Material Engineer	Mr. M P Pathak	Mr. Ashwani mishra	2,00,000
9	Highway Design Specialist	Mr. Ravi Shankar Chourasiya	Mr. Ravi Shankar Chourasiya	2,00,000
10	Bridge Design Specialist	Mr. Gautam chattopadhyay	Mr. Gautam chattopadhyay	3,00,000

7. **Taxes**

Since GST Act, 2017 has been implemented, as such GST treatment shall be as per Government guidelines.


8. **Integrity Pact**

Further, the consultant was apprised that it shall be required to sign the Integrity Pact as per the format at the time of signing of Contract Agreement. The Consultant's Representative agreed for the same.

9. **Recommendations of the Committee.**

The Committee found the negotiations successful and recommends awarding the work to the Consultant, M/s Highway Engineering Consultant in association with M/s Manglam Associates at a cost of Rs.16,69,82,200.00/- (Rupees Sixteen Crore Sixty Nine Lakh Eighty Two Thousand Two Hundred Only) (Net of Taxes). The Consultant was informed that key personnel Mr. Jawed Akhter (Senior Quantity Surveyor) who has been interviewed through Skype/Video-call is to be brought in person for interacting with Committee before signing of Agreement.

The meeting ended with a vote of thanks to the Chair.

  
Sanjay Jaju, IAS  
Director(A&F)  
Chairman

  
Y.C. Srivastava  
GM(Tech)  
Member

  
Col. Ajay Ahluwalia  
Exe. Director - I  
Member

  
A.K. Jha  
DGM(Tech)  
Presenting Officer

Accepted by:

Dinesh Tripathi  
Authorized Representative